



# Medical Technology Industry In Ireland



Ireland, Europe's premier location for MedTech innovation.

Ireland. Right place Right time

## Fast Facts



**13 OF THE TOP 15**

Global Medical Technology companies are in Ireland



**25%**

have a Shared Services mandate



**29,000 EMPLOYEES**

The highest number of people working in the industry in any country in Europe, per head of population



**60% + ENGAGED IN R&D**



**€12.6bn EXPORTS**



**300 + COMPANIES**

Up from 50 in 1993

We are very fortunate to have found an ideal location in Waterford, Ireland, with a highly skilled life sciences workforce and local government officials and agencies who are true partners, working together with our team to help us fulfill our vision to create a healthier world.

— Eric Green, Chief Executive Officer at West

## Medical Industry Segmentation



Vascular/Neuromodulation



Orthopaedic



Diagnostics



Hospital/Homecare Products



Ophthalmic



Drug Delivery/Combination Devices



Connected Health



Industry Services/Solutions Providers

Limerick was chosen for this strategically important investment because of its track record over many years in providing quality products and excellent customer service to markets around the globe.

— Dr Mark Benson, Vice President Supply Chain, Consumer Medical Devices, Johnson & Johnson

## Key Trends

Multiple sites per Client (7 clients have 33 facilities)

Ongoing significant R&D investments from companies

New Shared Services based mandates

Client Innovation Centres clinician & patient outcome focused

Our team in Ireland has built considerable R&D capabilities to serve multiple market segments and has established a 17-year track record in the development and launch of new products.

— Spencer Stiles, Global President of Stryker's Instruments division

# Recent MedTech Wins



## Key Academia Industry Collaboration Centres



Nanotechnology & Material Science



Microelectronics



Biomedical Diagnostics



Applied Polymer Technologies



Implantable smart medical devices



Connected Health Research



Software Research



Data Analytics R+D

## Medical Technology Industry



Ireland is the global leader in the production of drug-eluting stents.

**33%**

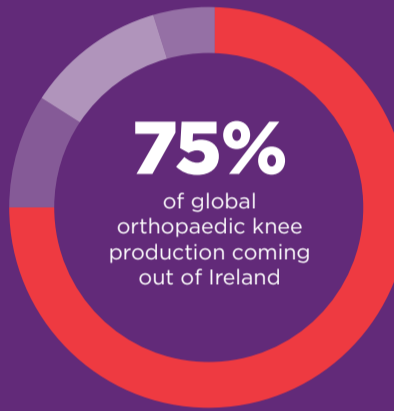
the percentage of the world's contact lenses manufactured in Ireland

**30m**

30 million people (one quarter of the world's diabetic population) rely on an injectable device manufactured in Ireland

**50%**

of all ventilators in acute hospitals worldwide are manufactured in Ireland



## Research & Development



## Operational Excellence – Shingo Awards



Received the Shingo Gold Award



Received the Shingo Gold Award



Received the Shingo Gold Award



Received the Shingo Gold Award



Received the Shingo Bronze Award



Received the Shingo Bronze Award



Sources:  
Strategic Policy Division DJEI, 2015 Annual Employment survey & ABSEI survey

IDA Ireland Annual Report 2014  
IMDA 2016

Business Expenditure on Research & Development Survey 2014

Fdi Markets.com – Financial Times

Medical Product Outsourcing 2013/14